



Mukul Wasnik, Minister of Social Justice and Empowerment, talking to George Abraham while visiting the Eyeway stall on the inaugural day of Techshare 2010.



George Abraham speaking at a session at the Techshare 2010.



Some of our team members at the stall at Techshare 2010



Two-day workshop in December 2009, at Blind Relief Association, New Delhi



George Abraham conducting the two-day workshop



Lot of people visited our stall at the Techshare 2010.



During a visit to Shillong, as part of our activities in the North East

## CONTENTS

---

1.	Chief Executive's Statement	2
2.	Our Philosophy	3
3.	Activity Report	4
4.	Challenges	9
5.	Organisational Information	10
6.	Audited Financial Statements	11

# CEO'S STATEMENT

Even in the year 2010 the limitation of what society believes blind people can achieve is prolific. I, myself, have experienced this throughout the course of my professional life. Recently, I was talking to a well-known TV personality asking him to cover a Blind Cricket event we were organising. He replied that he would cover the event but he felt it wrong to force blind people to do something just to prove a point. He failed to grasp that blind people have just as much passion and love for the game as a sighted person, and with minor adjustments can get just as much fulfilment from it.



Similarly, a government official seemed surprised during a meeting when he saw me using a laptop. I explained that technology has advanced so much that blind and visually impaired people can use the same

array of gadgetry as everyone else. These two events illustrate the mindsets that exist amongst those who shape both public policy and opinion, and are reflective of the views of society as a whole. A large part of our battle is to change such attitudes.

The other major barrier for us to overcome is physically bringing facilities to the blind and visually impaired in all parts of India. A young man from Sravasti, U.P., got in touch with us after listening to our radio show and informed us that there was no means for him to pursue his education, no NGO or government school anywhere within

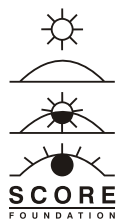
reach. His story was unfortunately typical of many throughout rural India where our small towns and villages are in dire need of accessible facilities, training and information, and parents are inhibited by prevailing social attitudes.

The most important point for us all to bear in mind is that inclusion of the blind is undoubtedly an obtainable goal. Using the latest technologies available compounded with a little common sense, there is no reason blind and visually impaired children can't be included in our mainstream education system, or adults included in training programmes to become valuable and productive members of society, which, in the growing and dynamic new India, is both achievable and sensible. However, with new technology, the focus must be on inclusion. We are not looking to create a parallel society, but rather a simple inclusion of people who are perfectly capable and even extraordinary in their abilities if supplied with minor adaptations.

The problem is not blindness but people's attitudes to blindness. Once we educate our people and our policy and opinion shapers to help them see that with minimal adjustments, blind and visually impaired people can realize their full potential and become successful, reliable and maybe even indispensable in their professional and personal lives, only then can we achieve a social order that is truly inclusive.

It's all just a state of mind. This is just the beginning of a universal design that recognises the diversity that exists in our society.

**George Abraham**  
CEO, Score Foundation



# OUR PHILOSOPHY

## Vision Background

People with visual impairment are usually treated with pity and charity. Their ability and potential are not fully recognised. The focus is on limitations and not on possibilities. Consequently, they are often marginalized, ill informed, and not stimulated to explore their potential.

---

## Vision Statement

It is the vision of Score Foundation that people with visual impairment will be regarded as full fledged members of family, community, and society.

---

## Motto

**S**pace for all  
**C**ontribution by all  
**O**ppportunity for all  
**R**ecognition for all  
**E**quality for all  
**with dignity**

---

## Beliefs

- The problem is not with the eye; it's with the mind
  - Disability is God given, but handicap is man-made
    - Knowledge has the power to change lives
- 

## Mission Statement

To realise personal independence, economic self reliance, and social inclusion for all visually impaired people in India.

---

## Overall objectives

- To inform, inspire, and empower all people with visual impairment.
- To realise equal rights, responsibilities, and opportunities for people with visual impairment.



In the past year, Eyeway continued its endeavour to spread knowledge for living a fulfilling life with vision impairment.

### ***You win some, you lose some ...***

That's how we would like to describe the past year in a nutshell. And yes, not to forget the few battles that still continue.

While there are many instances where Eyeway made a positive change in people's life, there are also instances where in spite of our best efforts, we could not get the desired results. And through our Annual Report, we aim not only to highlight our achievements, but also the challenges we faced—challenges that can only be overcome through concerted efforts by government and non-government organisations, and individuals.

All of us, in the disability sector, are talking about the amendments to the Persons with Disabilities Act (PWD Act), 1995, and rightfully so. But at the same time, we can't help but ask that in more than a decade that this Act has been in existence, how much of it has been implemented in letter as well as in spirit. Our take: Not much.

We regularly receive calls from people who are being discriminated against in one form or the other. It might be at the workplace, or in education, or the banking services. The majority of calls we receive are about discrimination by the banks—both private and public sector. They continue to blatantly flout the rules, and it seems that no action is taken against the erring banks and their officials.

The second most common issue is that of providing extra time and scribes to students appearing in various examinations. And there are many institutions that lay down such unfair and unreasonable rules for scribes that

*Harish Kumar called us for his son **Akshay Shah**, 15 years old and appearing for class 10 board examinations. Akshay has low vision but he does not use a scribe. However, he was entitled to extra time in examinations. His school had sent his disability certificate to the Central Board of Secondary Education (CBSE), but did not get any response. We helped him connect to CBSE, and he was asked to fax the application. Consequently, Harish received the letter which permitted his son the use of a scribe and extra time. Since Akshay had never used a scribe and didn't want to use one this time, too, we advised Harish to clarify with the concerned authorities if his son would be given extra time without using a scribe. Akshay finally appeared for the examination without a scribe, but he was given the extra time.*

most visually impaired students end up either fairing poorly in the examinations, or simply give up studying there. The fact that there are no well-laid-down guidelines from the government on this issue makes matters



**Pratap**, a resident of Kanpur and a teacher by profession, faced a lot of difficulties to commute to his place of work. The public transport system in most Indian cities leaves a lot to be desired and his blindness only further compounded the problems. He thought buying a scooter would resolve his problems, as either his son or any of

his colleagues or friends could then drive him to and fro. Thus, he purchased a scooter, but when he approached the Regional Transport Office (RTO) to get his vehicle registered, he was told that the vehicle cannot be registered in his name because he was blind. Not knowing the legal stand on this issue, his friend called us to get the facts. After consulting legal experts, we informed Pratap that no one can deny him the right to register his vehicle in his name. We advised him to go back to the RTO armed with this information, and if he is still denied the registration then ask for the same in writing. Pratap called us a few days later to inform that the RTO has agreed to do the registration.

worse.

But all is not lost. There were several instances where the authorities, on being apprised of the problem being faced by a visually impaired person, took the necessary remedial measures.

### **WEBSITE**

Eyeway.org continued to inform, inspire, and empower people by adding on relevant content. The site was set up in 2004 with the objective of being a single-stop knowledge resource on living life with blindness. The site is divided into three primary categories, namely, "informs", "inspires", and "includes". These three categories accommodate all the sections of the website, such as parenting, careers, education, products, services, achievers, events, and classifieds to name a few. In March 2008, we re-launched the website with a new look, better accessibility features, and a content management software that enabled us to upload content more frequently.

Over a period of time, we felt the need to focus more on job opportunities for visually impaired people, and therefore, apart from updating and adding content to the other

After getting a Master's degree from Gujarat University, **Krishna Thakar** wanted to pursue M.Phil. He called us asking for a circular by the University Grants Commission (U.G.C.) that provides 5 percent relaxation to blind people in the minimum marks required to get enrolled for M.Phil. The circular wasn't readily available, and while we were still looking for the circular, Krishna called us to inform that his university is willing to accept a circular issued by any university in the country that mentions about the 5 percent relaxation. Our research yielded three such circulars issued by as many universities, and we mailed him all three. Consequently, he was given the 5 percent relaxation by his university.



sections of our website, we paid more attention to openings in government and private sector, and put up 176 job postings in the past year, as compared to 87 job postings in the year 2008-09.

Even our website statistics indicate that the job postings page is the second-most visited page of our website, preceded only by our site's home page.

During the year we also realised that the web statistics tool we had been using had significant fluctuations in the numbers without any logical explanation. Our developers suggested the use of Google Analytics (GA). GA is a powerful web statistics reporting tool used widely, and from October 2009 we are using GA for our website.

As per GA, till 31 March 2010, the website received 35,411 visits, which boils down to approximately 6550 visits per month or 78,600 visitors in a year.

### SMS

We are always on the lookout for more channels for knowledge sharing and information dissemination. With the availability of screen reading software for mobile phones, visually impaired people have also become a part of the fast-growing mobile phone subscriber base in the country. Using a screen reader, a blind person can access almost all the features of a mobile phone. We realised that sending text messages on mobile phones can be very cost-effective and beneficial. We decided to

test the waters with the free SMS alert service of Google, and thus, in April 2009 EyewayNews came into being. We promoted our SMS alert service through our radio show, website, and helpdesk, as well as through various mailing lists and groups, and our personal contacts.

By the beginning of the month of March our subscriber base had touched the 1000 mark, which increased to 1110 by the end of the month, and we had sent 312 messages in one year.

### TALKING BOOKS

There is a dearth of accessible reading material for the blind in India. This led to the idea of initiating a talking book production centre. Inputs/queries received on the helpdesk for accessible reading material gave further impetus to our idea.

In April 2009 we started talking book production and distribution services. Unfortunately, most publishers were not willing to give us the permissions to make audio books out of their publications. But publishers like Pearson and Zubaan have been supportive of our initiative and permitted use of some of their books. We also acknowledge the efforts of the employees of HCL, CSC, and HSBC, and parents of some children of Meerambika School, New Delhi, who rendered their voice for the audio books.

*The PWD Act 1995 guarantees that any person who acquires disability while working in a government organisation cannot be terminated from or demoted or denied promotion in employment because of his or her disability. However, some organisations, like the armed forces, have been exempted from this provision of the Act. That's why when **Krishna Abu***



***Gaware**, a resident of Pune who works as a welder in an army unit, acquired visual disability, he was afraid that he would lose his job. Apart from providing him with the full text of the Act in English and Hindi, we got down to research*

*about the army units that are exempted from this Act. We found that Krishna's unit has not been exempted from the provisions of the Act, and told him about the same. Assured about his legal rights, he went ahead and submitted his disability certificate, which was rightfully accepted and approved by the management.*

**Prema Kumari** is a 21-year-old resident of Roorkee, a small city in the state of Uttarakhand. She discontinued her studies after class 4 when she lost her eyesight. Like many of her counterparts living in small cities across the country, she wasn't aware of the access technologies that can help a blind person continue with his or her education. After listening to our radio show she wanted to study further and called us to know how she can do it. While talking to her, we realised that before beginning with her studies, it was very important for her to get Braille and mobility training. Consequently, we advised her to undergo training for the same at National Institute for Visually Handicapped (NIVH), Dehradun. She is a much more confident person today after completing her training, and is now continuing with her education.



We were able to produce 40 books in the year, which included a book specially produced for Kerala University, which would benefit the visually impaired students of the university, numbering more than 300. We also helped some individuals preparing for various competitive examinations by converting their study material into audio books.

The resistance from the majority of publishers further stimulated our thought process, and we are now also working on starting audio magazines. These magazines will feature published articles, columns, and other features from popular newspapers and magazines. We are also discussing with some companies about their employees volunteering as readers for the audio magazines.

## RADIO

Our radio show *Eyeway Yeh Hai Roshni Ka Karawan* was first aired in November 2005. The fact that radio has a wider reach as compared to other modes of public broadcasting, especially in the rural areas, and is also a preferred mode of infotainment by visually impaired people, were some of the deciding factors behind the launch of this show. In the first two years of the radio show, it was aired every Wednesday night, and each show was of 30 minutes. Thereafter, a steep rise in the airtime costs forced us to reduce the duration

and the frequency of the shows.

We were airing the shows of the third year of *Eyeway Yeh Hai Roshni Ka Karawan* on the Vividh Bharati network of All India Radio (AIR) when the year began. These shows were of only 15 minutes duration and aired twice a month, on second and fourth Wednesday of a month. All the episodes of the third year were hosted either by Salima Raza or Arshad Iqbal, along with child voice artist Akash Ahuja.

For some time, we had been observing that we hardly received any queries or feedback on our show from women. In an attempt to reach out to more women, we aired six episodes of our show in an afternoon slot, instead of the usual night slot, but the results weren't encouraging, and so the show was brought back to its original slot. Out of the 11 episodes aired between April and September 2009, 9 featured a contest question and we received 260 responses in all.

This was followed by a short series of 14 weekly episodes hosted by Tom Alter, along with child voice artist Akash Ahuja, and aired only on 9 stations of FM Rainbow between August and November 2009. Again, every show featured a contest question, and we received 1144 responses.

The fourth year of *Eyeway Yeh Hai Roshni Ka*

One of our regular listeners in the North East is **Gautom Baruah** of Guwahati. He calls us occasionally looking for some particular information or solution. He wanted to open a current account with his bank, but they wanted him to submit a



power of attorney because he is blind. He called us up asking for the RBI's guidelines on the matter. During the process, our counsellor also spoke to the branch manager, and explained to her the provisions of the law on this issue. She said she will take it up with the higher authorities of her bank.

Additionally, she also asked Gautom to provide the details of one blind individual holding a current account. After taking consent from a current account holder in Kolkata, we passed on the details to Gautom. But the manager asked Gautom to name someone who holds a current account in a nationalised bank. At this juncture, we advised him to file a complaint about this issue in the RBI, and gave him the contact details of the concerned authorities in the RBI. Gautom called us a few days later to inform that the bank has opened his current account.



**Narendra Sevak** of Bhandara, Maharashtra, along with his family, is a regular listener of our radio show. Blind since birth, he works as a mobile teacher in Sarva Shiksha Abhiyan and teaches the blind students studying in mainstream schools. He approached Eyeway seeking help for his mobility. He also wanted to know about better job opportunities as he wasn't very happy with his current job. We suggested him ways to improve his mobility. Further, we stressed on the need of computer literacy in today's world. We also advised him to pursue higher studies. We suggested him ways to improve his mobility. Our team member advised him not to change his job and instead advance in the same field. We also advised him to pursue higher studies. Taking our advice seriously, he has completed his bachelor's degree, and now aspires to complete his master's. He is working on improving his spoken English and computer skills. And today, he is able to move about independently and confidently. He keeps calling us periodically to know about the latest developments in technology and new initiatives.

**Karawan** started on February 2010, and was aired from 42 stations of Vividh Bharati and 10 stations of FM Rainbow. Only eight episodes were aired till the end of March, and were anchored by Salima Raza. All the episodes featured a question and we received 1072 responses.

Of all the fresh queries we received on our helpdesk, 38.8% came to us after listening to our radio show.

In our effort to reach out to a wider group of people, we often share our content with other platforms such as Inclusive Planet (a social networking and file sharing domain for the visually impaired community) and Ek Duniya Anek Awaz (EDAA) an initiative of One World South Asia. EDAA is a community oriented audio content exchange bank offering free and open access to local knowledge in local languages.

### HELPDESK

When we first started airing our radio show, we also started receiving calls from our listeners about various issues they faced in leading life with blindness. That's how our helpdesk came into being. Over the years, we have streamlined the process, along with having dedicated counsellors, to enable us to respond to our callers' queries in a more efficient manner.

In 2009-10, queries received on our helpdesk went up to 841, with 420 new callers. Most of these new callers got to know about us through our radio show, followed by our

website and SMS alerts. Many a times we are unable to provide immediate response to our callers. In such cases, we carry out need-based research to get the relevant information, and after verifying the authenticity, pass it on to our callers.

Given the linguistic and cultural diversity of the country, we realised that many people are being left out of our caravan simply because we don't speak their language. This had given birth to the idea of setting up smaller units of our helpdesk in every region across the country. This would enable us to provide relevant solutions or information and

### WORKSHOPS/TRAINING PROGRAMMES

20-21 November 2009: Two day training programme for visually impaired at Equal Opportunity Cell, Delhi University

23-24 December 2009: Two-day training programme for visually impaired at Blind Relief Association, New Delhi

### TALKS/LECTURES

September 2009: Leadership talk at SAP Labs, Gurgaon

November 2009: At the Asian Blind Union conference, about sports

November 2009: Addressed the Montfort brothers about their 160 odd schools and inclusion

December 2009: Spoke to the Nestlé leadership team on leadership and motivation

December 2009: Spoke to SOIL about leadership

March 2010: "Chai and Why" a talk at Tech Mahindra

**Banskho** is a village near Jaipur in Rajasthan, where FM signals of All India Radio were not available.

**Mukesh Gupta**, a resident of this village, got to know about our radio show but was unable to hear it due to signal problem. But instead of giving up, he found a solution: he



would call up his friend in Jaipur at the time of the show, who used to keep the phone next to the radio. Blind due to retinal detachment while in class 11, Mukesh was pursuing his graduation at that time, and also wanted to learn working on computers. When he heard about blind people learning to work on computers in one of our shows, he called us up to know more. And thus started his relationship with Eyeway with Mukesh calling us up whenever he has any query about life with blindness. According to Mukesh, the biggest help he got was when he heard an interview of a blind political science lecturer of Delhi University on our show. Being a student of political science and aspiring to become a lecturer, Mukesh took his number from us to call him, and was greatly benefited by the guidance he was given.



**Narhari Thakar** of Dungarpur, Rajasthan was working with the Postal Department, when he started losing his eyesight. He was forced to opt for voluntary retirement by his management. After hearing about Eyeway, he called us to know about various treatment

options for Retinitis Pigmentosa. It was only on his second call, when he was enquiring about various employment options, that we got to know about his employment background. We recognised it as a clear case of discrimination against Narhari and blatant flouting of the PWD Act. We advised him that instead of looking for other avenues for earning a livelihood, he should take legal action against his employers. We put him in touch with Human Rights Law Network (HRLN), and their lawyers advised him to take his case to the CCPD. The CCPD ruled in his favour, which the postal department does not agree with. Currently, his case is being fought in the high court.

### ACTIVITIES IN ORISSA

With a view of making information available in other languages and formats, apart from Hindi and English, Eyeway forayed into a research in Orissa, supported by Voluntary Service Overseas (VSO) with a European Commission grant. In partnership with Aaina-an NGO in Orissa, we researched the 30 districts of the state to understand specific local aspects of life with blindness. Thereafter, a report was prepared based on the findings. This was followed by a proposal submitted to the VSO for funding eight workshops in Orissa between October and December 2010. These workshops will be held at different locations in partnership with eight different NGOs. We intent to start producing our radio show in Oriya around January-March 2011, and simultaneously establish the helpdesk in Oriya. This initiative will be supported by VSO through International Partnership Agreement Programme (IPAP).

### ACTIVITIES IN THE NORTH EAST

The North East of India includes the states of Arunachal Pradesh, Assam, Manipur, Meghalaya, Mizoram, Nagaland, Sikkim, and Tripura. For years, these states were left out of most development schemes and programmes. Resultantly, people in this region have been lagging behind in all spheres of life.

We undertook a research project to gather information for all the states of the North East, which was funded by Light for the World, a Vienna based international funding agency. Our research revealed that very few services

exist in this part for people with blindness, with Meghalaya being a tad better than the other seven. We found some good NGOs working in Meghalaya, and we intend to start a project there in 2010-11 in partnership with a local NGO, and follow it up in the remaining states of the North East.

### ONGOING SUPPORT

We have been fortunate enough to receive ongoing support from a range of donors over the past year for our core projects. Tech Mahindra Foundation has kindly continued to support our radio programme *Eyeway Yeh Hai Roshni Ka Karawan* and the website. Concern India Foundation helped us run our Helpdesk that provides support and counselling to many.

### AIRTEL DELHI HALF MARATHON 2009

Like previous years, Score Foundation was one of the participant NGOs in the Airtel Delhi Half Marathon 2009, too, which was held on 1 November 2009. We were able to raise a sum of Rupees 1,87,730/- through this initiative.

### TECHSHARE INDIA 2010

Techshare India 2010 was held on 15-16 February 2010 in New Delhi. Taking it as a good opportunity to further our cause, we had put up a stall that was sponsored by VSO and the European Union (EU). George Abraham spoke on two occasions at the event. In a bite (short) session on the first day, he spoke about life with blindness, while promoting our stall. On the second day during the main session, he spoke about the power of knowledge to change lives, and Eyeway's role in spreading knowledge.

**Krishan Kumar** of Jaipur had lost his vision due to retinal detachment, and started working in a clerical position in Allahabad Bank in October 2009. He was given a posting in a far-off area, and he wanted to be shifted to the city of his residence. He called us up asking for guidance, and also submitted an application along with a circular from the finance ministry that clearly states that visually impaired persons should be posted in their home town or native place. Through our research, we got in touch with several other visually impaired persons working in the banking sector, and also spoke to someone who was in a similar situation in the same bank, and was transferred to his home town. Consequently, we put Krishan in touch with these people. Krishan was finally given the posting in his home town Jaipur, and he is working there since January 2010.



## CHALLENGES

**Kuldeep Pathak** is a resident of a small village in Sravasti, a district in Uttar Pradesh. He and his brother are afflicted by Retinitis Pigmentosa. Kuldeep was unable to appear for his class 10 examinations due to his failing



eyesight, and had been idle since then. When we started airing our radio show on FM Rainbow in August 2009, Kuldeep got to hear it for the first time, and inspired and motivated, called us to find ways to move

further in life. Following our counselling and guidance, he learnt Braille. But the real challenge was that of resuming his studies. We spoke to several organisations, and even directed Kuldeep to talk to some people who we thought would be able to help in resuming his studies, but all in vain. And that's when we realised that someone in his 20s or above, wanting to resume formal education, does not have much options, and none whatsoever in small towns and villages.

**Amit Patel** of Ahmedabad is pursuing MBA from ICAI University. He had called us last

year. The university asked him to provide CVs of three prospective scribes and then they would select one out of those three. This would be repeated for every semester, and there are four semesters in a year. Moreover, the scribe's qualification must not be exceeding class 12. With our initiative and the Chief Commissioner for Persons with Disabilities (CCPD)'s intervention, the examination controller finally gave him the necessary permissions.

In July this year, another MBA student from ICAI University approached us with the same problem. We provided her with the details of Amit Patel, since he already obtained the necessary permissions and could also help her to do so. We go to know then that he hadn't been given any written document. But both of them again got an assurance from the examination controller that they can use their scribes.

She called us again before her second semester examinations informing that both she and Amit are facing the same problem again, and the examination controller is not reachable through phone or email. This clearly tells us that the university didn't make a change in its rules, and every visually impaired person choosing to study there will have to face this problem for every semester examination.

As mentioned in the beginning of this report, the most common issue of discrimination that people approach us with is related to banking services. We have been approached by customers of both public sector and private banks, complaining about discrimination at some level or some form or the other. We provide all these people with the contact details of the relevant authorities of RBI to register a formal complaint. What is surprising is while some of them have got their rightful dues others are still running from pillar to post. Here, we are sharing with you the names of few such people who gave their consent to be featured here:

**Raj Kapoor,  
New Delhi**



**Yogesh Shukla,  
Allahabad, U.P.**



**Hasmukh Bhai,  
Bhavnagar, Gujarat**



**Harilal,  
New Delhi**



**Renuka Bhagat, New Delhi**

We provided these people with the relevant information to lodge a complaint with the RBI, and consequently their problems were resolved.

**Nidhi Mishra,  
New Delhi**



**Markandeshwar Rao,  
Andhra Pradesh**



**Ramgopal Verma,  
Jodhpur, Rajasthan**



These people are still waiting for their concerns to be resolved.

## Current team members

George Abraham	CEO
Sushant Das	Administrative Officer
Vimala K.P.	Executive Secretary & Manager Talking Books
Pranay Gadodia	Program Manager Radio & Helpdesk
Mallar Chakravarty	Website Content Manager
Shailender Singh	Office Assistant
Satguru Rathi	Helpdesk Counsellor (Trainee)
Poonam Sharma	Manager Donor Relations
Bhoomika Bhagchandani	Radio Production Assistant
Geeta S. Nair	Talking Book Editor
Linesh Manoharan	Talking Book Editor

## Team members who left

Guneet Sethi	Communications Executive International volunteers
Monalinda Cadiz	Communications Advisor (VSO) July 2008 to June 2009
John W. van Prooijen (VSO)	Organizational Development Advisor October 2008 till date
Nicola Frances Mellor (Nikki)	Fundraising and Advocacy Advisor December 2009 till date
Reema Kumari Jadeja	Networks and Funding Adviser July 2009 to August 2009
Adityan Manhapra	July 2009 to August 2009

## Other volunteers

Manya Budhiraja	Jesus and Mary College, New Delhi
Saket Raj, Kundan Kumar	Ambedkar University, New Delhi
Nausheen Abidi, Rupali Bhushan, Aarti Manchanda, Sushmita Chakravarty, Beena Wadhwana, Aparna Chandrasekharan, Rashmi Bhagchandani, Sujata Parashar, and Meenu Dhaliwaal	

---

## Distribution of staff by gender and salary on 31 March 2010

Slab of gross monthly salary (in Rs.) plus benefits paid to staff	Male Staff	Female Staff	Total Staff
<5000	2		2
5001-10000	2	2	4
10001-25000	1	2	3
25001-50000	2		2
>50000			0

## Board of Trustees

Thomas Chandy (Executive Director, Save the Children, India) Trustee, Chair  
Karunendra Mathur (Executive Director, Montage Advertising) Trustee  
Salil Chaturvedi (Executive Director, Splash Communications) Trustee

Our trustees are not paid any remuneration.

The Board of Trustees met twice in the year, on 16 January and 31 March 2010. The CEO was also present in both the meetings.

## International travel

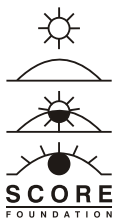
Our CEO George Abraham made the following international trips during the year:

June 2009, as the president of the World Blind Cricket Council (WBCC), to UK, without any cost to Score Foundation

September 2009, CBM regional partners' meeting in Kathmandu, sponsored by CBM

December 2009, as the president of the World Blind Cricket Council (WBCC), to Colombo, without any cost to Score Foundation





# Audited Financial Statements

**FORM NO.10B**

## **AUDIT REPORT UNDER SECTION 12 A(b) OF THE INCOME TAX ACT, 1961**

We have examined the balance sheet of M/S SCORE FOUNDATION, NEW DELHI as at 31st March, 2010 and the Income & Expenditure Account for the year ended on that date which are in agreement with the books of account maintained by the said Trust.

We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit. In our opinion proper books of account have been kept by the above named Trust visited by us so far as appears from our examination of the books, subject to the comments given below:-

- (i) In the case of the Balance Sheet of the state of affairs of the above named Trust as at 31st March, 2010.
- (ii) In the case of the Income & Expenditure Account of the Deficit of the accounting year ending on 31st March, 2010.

For CHOPRA & KHANNA  
Chartered Accountants

Place :New Delhi  
Dated :August 12<sup>th</sup>, 2010

(Vipin Kumar)  
Partner  
M.No. 80101

## **AUDITOR'S REPORT**

We have examined the balance sheet of SCORE FOUNDATION, NEW DELHI (a Trust registered under Indian Trust Act) as at 31st March, 2010 and the Receipt & Payment Account and Income & Expenditure Account for the year ended on that date which are in agreement with the books of account maintained by the said Institution.

We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.

In our opinion proper books of account have been kept by the above named institution so far as appears from our examination of the books.

In our opinion and to the best of our information and according to explanation given to us the said accounts give a true and fair view;

- (i) In the case of the Balance Sheet of the state of affairs of the above named Institution as at 31st March, 2010.
- (ii) In the case of the Receipt and Payment and Income & Expenditure Account of the operation and Excess of Expenditure over Income of its accounting year ending on 31st March 2010.

For CHOPRA & KHANNA  
Chartered Accountants

Place :New Delhi  
Dated :August 12<sup>th</sup>, 2010

(Vipin Kumar)  
Partner  
M.No. 80101

**ANNEXURE STATEMENT OF PARTICULARS**  
**(In case of SCORE FOUNDATION, NEW DELHI)**  
**I APPLICATION OF INCOME FOR CHARITABLE OR RELIGIOUS PURPOSES**

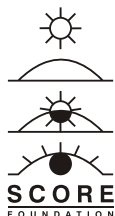
---

- |   |                 |
|---|-----------------|
| 1. Amount of income of the previous year applied charitable or religious purposes in India during the year.   | Rs.52,09,012.62 |
| 2. Whether the trust/institution has exercised the option under clause(2) of the Explanation sec.11(1)? if so, the details of the amount of income deemed to have been applied to charitable or religious purposes in India during the previous year. | No              |
| 3. Amount of income accumulated or finally set apart for application to charitable or religious purposes to the extent it does not exceed 25 percent of the income derived from property held under trust wholly/in part only for such purposes       | NIL             |
| 4. Amount of income eligible for exemption under sec.11 (1) (c), Give details   | NIL             |
| 5. Amount of income in addition to the amt referred to in item 3 above, accumulated or set apart for specified purposed under section 11(2)   | NIL             |
| 6. Whether the amount of income mentioned in item 5 above has been invested or deposited in the manner laid down in section 11(2) (b)? if so, the details thereof   | NA              |
| 7. Whether any part of the income in respect of which an option was excercised under clause(2) of the Explanation to sec.11(1) in any earlier year is deemed to be income of the prev year under sec.11(1B)? if so, the details thereof               | NA              |
| 8. Whether during the previous year any part of income accumulated or set apart for specified purposes under sec.11(2) in any earlier year:-  |                 |
| a) has been applied for purposes other than charitable or religious purposes or has ceased to be accumulated or set apart for application thereto or  | NA              |
| b) has ceased to remain invested in any security referred to in section 11(2) (b) (i) or deposited in any account referred to in section 11(2) (b) (ii) or sec.11 (2) (b) (iii),  | NA              |
| c) has not been utilised for purposes for which it was accumulated or set apart during the period for which it was accumulated or set apart or in the year immediately following the expiry thereof? if so, the details thereof                       | NA              |

For CHOPRA & KHANNA  
Chartered Accountants

Place :New Delhi  
Dated :August 12<sup>th</sup>, 2010

(Vipin Kumar)  
Partner  
M.No. 80101



## STATEMENT OF PARTICULARS

(In case of SCORE FOUNDATION, NEW DELHI)

### II APPLICATION FOR USE OF INCOME OR PROPERTY FOR THE BENEFIT OF PERSON REFERRED TO IN SECTION 13(3) .

- |   |    |
|---|----|
| 1. Whether any part of the income or property or trust/ institution was lent or continues to be lent in the prev. year to any person referred to in sec. 13(3) (hereinafter ref. to in this annexure as such person)?, if so, give details of amount, rate of interest charged. | NO |
| 2. Whether any land, building or any other property of the trust/institution was made or continued to be made available for use of any such person during the prev. year? if so, give details of the property and amt. of rent or compensation charged, if any.                 | NO |
| 3. Whether any payment was made to any such person during the prev. year by way of salary, allowance or otherwise ? if so, give details   | NO |
| 4. Whether the services of the trust/institution were made available to any such person during the previous year? if so, give details thereof together with remuneration or compensation received if any  | NO |
| 5. Whether any share, security or other property was purchased by or on behalf of the trust/institution during the previous year from any such person? if so, give details thereof together with the consideration paid   | NO |
| 6. Whether any share, security or other property was sold by or on behalf of the trust/institution during the previous year from any such person? if so, give details thereof together with the consideration paid  | NO |
| 7. Whether any income or property of the trust/ institution was diverted during the previous year in favour of any such person? if so, give details together with the amount of income or value of property so diverted   | NO |
| 8. Whether income or property of the trust or institution was used or applied during the previous year for the benefit of any such person in any other manner? if so, give details  | NO |

III INVESTMENTS HELD AT ANY TIME DURING THE PREVIOUS YEAR(S) IN CONCERNS IN WHICH PERSONS REFERRED TO IN SECTION 13(3) HAVE A SUBSTANTIAL INTEREST	NIL
--	-----

For CHOPRA & KHANNA  
Chartered Accountants

Place :New Delhi  
Dated :August 12<sup>th</sup>, 2010

(Vipin Kumar)  
Partner  
M.No. 80101

# SCORE FOUNDATION

17/107 LGF Vikram Vihar, Lajpat Nagar, New Delhi

## Balance Sheet (Consolidated) as at 31st March, 2010

PRE. YEAR	LIABILITIES	CUR. YEAR		PRE. YEAR	ASSETS	CUR. YEAR	
	<b>CAPITAL FUND</b>				<b>Fixed Asset</b>		
	Donation to Corpus			250140.00	As per Schedule attached		319770.00
1272500.00	Op. Bal. as on 01.04.08		1272500.00				
-					<b>Advance Receivable</b>		
					- (George Abraham)	Staff Advance	-
	Excess of Income over Expenditure			139,016.00	TDS Receivable	139016.00	
				-	Other Advances	63500.00	
(383,682.20)	Op. Bal.01.04.08	(889,929.43)		54000.00	Security Deposit	38000.00	240516.00
(506,247.23)	Add. Deficit for the year	(161,799.12)	(1,051,728.55)				
					<b>CASH &amp; BANK BALANCE</b>		
	<b>Current Liabilities</b>			37466.65	Cash	20597.91	
				-	Axis Bank	108,906.00	
1,650,000.00	Unspent Grant	918408.26		1189230.08	HDFC Bank	271681.36	
83642.00	Expenses Payable	69500.00	987908.26	9,756.24	State Bank of India, ND	1243.00	
				29,431.00	SBI, New Delhi	245965.44	
				407,172.60	FD with HDFC Bank	-	648393.71
<b>2116212.57</b>			<b>1208679.71</b>	<b>2116212.57</b>			<b>1208679.71</b>

Subject to our report of even date.

For Chopra & Khanna  
Chartered Accountants

Place: New Delhi  
Date : August 12th, 2010

(Vipin Kumar)  
Prop.  
M.No. 80101

Trustee



## (Consolidated) Receipt & Payment Account for the year ended 31st March, 2010

PRE. YEAR	RECEIPTS	CURRENT YEAR		PRE. YEAR	PAYMENT	CURRENT YEAR	
	Op. Bal. as on 01.04.09			2885959.00	Programme Expenses		4416662.74
				3883.00	Postage & Courier		1366.00
29699.65	Cash	37466.65		2226.70	Bank Charges		2116.90
-	FD with HDFC Bank	407172.60		69500.00	Office & Computer Maintenance		100968.00
1984.64	HSBC Bank	-		78000.00	Rent		10000.00
44,207.27	HDFC Bank	1189230.08		90,750.00	Membership & Subscription		23867.00
373,581.00	State Bank of India, ND	9756.24		500.00	Misc Expenses		-
(80,369.76)	SBI, N.D. (FCRA A/c)	29,431.00	1673056.57	912.00	Books & Periodicals		-
							-
				31,211.00	Printing & Stationery		31333.00
3276976.00	Grant & Other Contribution		4940452.18	453,228.00	Salary & Professional Charges		219260.00
				1,562.00	Staff Welfare		7209.00
1,650,000.00	Unspent Grant		-	33,310.30	Telephone Expenses		72133.98
				23,617.00	Travel & Conveyance Exp.		102870.00
18460.77	Bank intt. received		37131.32	-	Advance Receivable		63500.00
					<b>Fixed Assets Purchase</b>		
-	Rent Deposit		16,000.00	77,800.00	Computer Purchase	81,260.00	
				124156.00	Office Equipment	11,590.00	
9,448.00	Staff Advance		-	-	Noise Cancellation Microphone	91620.00	
				40,384.00	Furniture & Fixture	6,756.00	191,226.00
340,360.00	Prasar Bharti		-				
				60,292.00	Expenses Payable		44,142.00
				-	FCRA paid		-
				-	Unspent Grant		731591.74
				14,000.00	Rent Security Deposit		-
					<b>Closing Bal.31.03.10</b>		
				37466.65	Cash	20597.91	
				-	Axis Bank	108,906.00	
				1189230.08	HDFC Bank	271681.36	
				9,756.24	State Bank of India, ND	1243.00	
				29431.00	SBI, ND (FCRA A/c)	245965.44	
				407,172.60	FD with HDFC Bank	-	648393.71
<b>5664347.57</b>			<b>6666640.07</b>	<b>5664347.57</b>			<b>6666640.07</b>

Subject to our report of even date.

For Chopra & Khanna  
Chartered Accountants

Place: New Delhi  
Date : August 12th, 2010

(Vipin Kumar)  
Prop.  
M.No. 80101

Trustee

**Income & Expenditure (Consolidated) Account for the year ended 31st March, 2010**

[illegible]

Subject to our report of even date.

For Chopra & Khanna  
Chartered Accountants

Place: New Delhi  
Date : August 12th, 2010

(Vipin Kumar)  
Prop.  
M.No. 80101

Trustee

A big thanks to these organisations/individuals; their support has meant a lot to us, whether it be one-time donations, continuing support for our activities, or providing volunteers.

Abbas Ali Baig, New Delhi  
Abraham and Anita E. J. Ninan, New Delhi  
Andrea D'Rozaria, Gurgaon  
Anish Mathai, USA  
Ashok Joshi, Lucknow  
Asian Foundation for Philanthropy  
Binu Chandy, USA  
Blue Dart  
Brig. T. P. S. Chowdhury, Mohali  
C. P. Mammen, Cochin  
Colleen T Brinkmann, USA  
Concern India Foundation  
Daleep George, Secunderabad  
Darshanlal & Associates, New Delhi  
David Baker, New Delhi  
Deepak Abraham, Bangalore  
Deepak Kataria, New Delhi  
Dev Kumar Mukerji, Bangalore  
Dr. Achenkunju K. George and Sarah George, USA  
Dr. Shikhar Agarwal, USA  
Ericsson India  
Foundations PR, New Delhi  
George Abraham, Noida  
George Kovoor, Bangalore  
George Poulouse, Cochin  
Guneet Sethi, New Delhi  
Hari Krishnan Duraiswami, New Delhi  
Hayat Communications, Gurgaon  
J. C. Malhotra, New Delhi  
Kovoor Institute of Neurosciences Private Limited, Thrissur  
Lorraine Connolly, UK  
Mani Shankar Aiyar, New Delhi  
Navroze Dhondy, Gurgaon  
Pramila Komanduri, USA  
Prashant Ranjan Verma, New Delhi  
Radhika Abraham, New Delhi  
Radhika K. Sabharwal, Mumbai  
Ramalingam, Visakhapatnam  
Ramesh Krishnan, New Delhi  
Ramesh Kumari Bahl, New Delhi  
Ratish Nanda, New Delhi  
S. G. Oils and Chemicals, Ludhiana  
Saksham Charitable Trust  
Sanjiv Sachar, Gurgaon  
Sohrab Sam Kapadia, Mumbai  
Sonny Iqbal, Gurgaon  
Sudershan Saini, Ludhiana  
Sunish Enterprises Private Limited, Kolkata  
Suparna Mohindra, Gurgaon  
Surinder Puri, Ludhiana  
Tech Mahindra Foundation  
Temul Erach Chanteenwala, New Delhi  
Thomas Abraham, New Delhi  
V. R. Feroze, Gurgaon  
Vinod Matkar, Mumbai  
Voluntary Service Overseas  
Weikfield Foods Private Limited, Pune  
We also acknowledge the efforts of our auditors M/s Chopra and Khanna, and our financial consultant Sanjeev Chopra.

**SCORE FOUNDATION**

17/107 L.G.F., Vikram Vihar, Lajpat Nagar - IV, New Delhi - 110 024. India

Phone: 91-11-26472582

E-mail: [scorefoundation@eyeway.org](mailto:scorefoundation@eyeway.org) Website: [www.eyeway.org](http://www.eyeway.org)